

# Saad Mahmood Bhatti

Email: [saad.mahmood.ae@gmail.com](mailto:saad.mahmood.ae@gmail.com) |

LinkedIn: <http://www.linkedin.com/in/mahmoodsaad>



## **PROFILE**

To seek a position offering responsibility and challenge at the same time maintaining a high standard of performance and business ethics.

## **ACADEMIC BACKGROUND**

| DEGREE        | UNIVERSITY               | MAJOR             | PASSING YEAR | DIVISION/CGPA  |
|---------------|--------------------------|-------------------|--------------|----------------|
| MBA MS        | University of the Punjab | Finance           | 2013         | 3.58/4.00      |
| BBA (Hons)    | University of the Punjab | Banking & Finance | 2010         | 3.16/4.00      |
| Intermediate  | BISE Lahore              | Pre-Engineering   | 2006         | First Division |
| Matriculation | BISE Lahore              | Sciences          | 2004         | First Division |

## **EMPLOYMENT HISTORY**

June 2015 – Till now IB&M UET, Lahore

[www.ibm-uet.edu.pk](http://www.ibm-uet.edu.pk)



### **Lecturer in Management Sciences and Business Administration Department**

- To teach subjects that are in domain of Management and Finance
- Resident Tutor of University International students' hostel
- Supervision of research projects at undergraduate level
- Member of Board of Studies
- Member of UET primary school committee
- Organized IB&M 1<sup>st</sup> and 2<sup>nd</sup> International Conference
- Member of UET Business Incubation Center

**Oct 2012 – Sep 2014 Resourcing Partners, UAE** [www.resourcing-partners.com](http://www.resourcing-partners.com)



### **Assistant Recruitment Manager – EMEA**

My responsibility as Resourcer at Resourcing Partners includes:

- ✦ Developing pipeline of candidates through networking, research, sourcing through multiple channels (web, social/professional networks, job boards, etc.) and other creative means
- ✦ Candidate screening based on experience, skill, geography and educational criteria; doing initial qualification and acting as main point of contact through whole recruitment cycle
- ✦ Sourcing candidates through various internet job boards like (Monster, Bayt, iProfile, Naukri Gulf etc.); social networking websites like (LinkedIn, etc.); company databases (Taleo, Zoho); referrals and also from lateral searching and secondary data
- ✦ Preparing sourcing plans to support the client's staffing requirements and reaching an agreement on priorities and providing subject matter expertise on sourcing & delivery methodologies, processes and tools to support critical recruitment projects
- ✦ Coordinating with the client's HR and line management to understand their staffing requirements
- ✦ Understanding clients' requirements with complete focus and making job descriptions, requisitions, job adverts and queries where appropriate and posting it to relevant media. Also getting the priority listings from the clients before working on assigned vacancies
- ✦ Handling Headhunting projects for specific clients and developing unique criteria to successfully reach all potential candidates
- ✦ Conducting extensive research into a number of different areas where market and domain knowledge is crucial to provide specialist recruitment expertise
- ✦ Successfully placed candidates for clients in IT (vendors, system integrators), Telecom (operator, vendor and enterprise), FMCG and Cement sector and also handling and managing account for telecom and FMCG clients

**Aug 2011 – Oct 2011 Nestlé, Pakistan**  
[www.nestle.pk](http://www.nestle.pk)



### **Internee – Finance Department**

Working closely with the senior team members, my responsibility there involved analyzing the reports related to Assets Disposals, Renewals, Purchase and Depreciations generated from SAP Fixed Assets module.

## **RESEARCH WORK**

1. (2018). Impact of Information Technology Capabilities on Firm Performance: Understanding the Mediating Role of Corporate Entrepreneurship in SMEs. *Academy of Entrepreneurship Journal, Volume 24, Issue 3*
2. (2019). A Review of Artificial Intelligence based Risk Assessment Methods for Capturing Complexity-Risk Interdependencies: Cost Overrun in Construction Projects. *International Journal of Managing Projects in Business, Volume 13*
3. (2017). The validation of the organizational change construct using confirmatory factor analysis. *Cogent Business & Management. Volume 4, Issue 1*
4. (Under Final Review) Does Information Technology matter: An Understanding of Mediating Mechanism for Manufacturing SME's performance. *Journal of Small Business Management*
5. (Under Review) Information technology capabilities and firm performance: A step wise approach through corporate entrepreneurship dimensions. *Journal of Business Research*

## **TRAININGS & WORKSHOPS**

Attended "Program on Islamic Finance for Academicians" arranged by Rausing Executive Development Center in Lahore University of Management Sciences from April 20 to 21, 2018.

Attended "International Workshop on Outcome Based Education (OBE) Implementation arranged by University of Engineering and Technology in collaboration with Pakistan Engineering Council on 26 September 2016.

Attended "Faculty Professional Development Workshop" arranged by QEC from January 19 to 21, 2016.

## **TEACHING INTEREST**

- Entrepreneurship
- Corporate Governance
- Organizational Behavior
- Introduction to Business
- Principles of Management

## **INTEREST and HOBBIES**

Net Surfing, Research, Adventures, Body Building, travelling, updates about latest technology and trends.

## **REFERENCE** (May be furnished if Required)