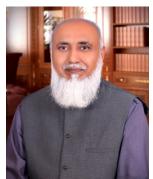
# **CURRICULUM VITAE** Dr. Abdul Aziz Khan Niazi

## **Qualification:**

Ph. D. (Business Administration) from National College of Business Administration and Economics (NCBA&E), Lahore April, 2016
M. Phil. (Business Administration) from National College of Business Administration and Economics (NCBA&E), Lahore in 2011
M. B. A. (Tinange) from Institute of Business Administration

**M. B. A.** (Finance) from Institute of Business Administration, University of the Punjab, Lahore in 1992

**B. Com.** (Advance Accounting and Auditing) from University of the Punjab, Lahore in 1989



### **Experience:**

Teaching Experience: (Post-Ph. D. 4 years and pre-Ph. D. 6 years)

- **Presently Working as "Assistant Professor"** in Institute of Business and Management, University of Engineering and Technology, Lahore since 1<sup>st</sup> October, 2016 as permanent faculty member
- Six (6) years' experience of teaching in Hailey College of Banking & Finance, University of the Punjab, Lahore
- Four (4) years' experience of teaching in National University of Modern Languages (NUML), at Lahore Campus

**Subjects Taught over the Period of Time to BBA, MBA, M. Com., MS, M. Phil/Ph. D.:** International Business, Corporate Governance, International Banking, Project Management, Advance Topics in Project Management, Investment and Portfolio Management, Financial Management, Financial Statements Analysis, Financial Accounting, Business and Corporate Law, Credit Management, Asset Liability Management, Business Research Methods, Advance Research Methodology, Strategic Business Management, Strategic Marketing Planning, Introduction to Business Management, Organizational Behavior, Business Taxation Management, Operations Management, Human Resource Management, Recruitment and Selection, Training and Development

Professional Experience: (23 years in Financial Sector)

- Served as "General Manger" The United Insurance Company of Pakistan Limited since October 1, 2007 to May 2016
- Served as "General Manager/ Senior Vice President" Trust Investment Bank Ltd., since July 02, 2004 to September 30, 2007

- Served as "Chief Manger" Trust Leasing Corporation Ltd., since January 01, 2002 to July 02, 2004
- Served as "Assistant Vice President" Trust Leasing Corporation Ltd., since July 01, 2001 to December 31, 2001
- Served as "Manager Credit & Marketing" Trust Leasing Corporation Ltd., since March 1997 to June 2001
- Served as "Assistant Manager (Credit & Marketing)" Trust Leasing Corporation Ltd., since May 1994 to March 1997
- Served as "Senior Officer Credit & Marketing" Asian Leasing Corporation Ltd., since July 18, 1992 to April 30, 1994

# **Research Publications (27 Total, 17 HEC Recognized)**

- Niazi, A.A.K., Qazi, T.F. and Basit. A. (2020). Investigating Critical Resemblances of Islamic Banking with Conventional: Binary Matrices as Solution Methodology. *Journal of Business* and Social Review in Emerging Economies, 6(1), 351-366. DOI:10.26710/jafee.v6i1.1045 (HEC Recognized Y Category)
- 2. Niazi, A. A. K., Qazi, T. F., Ali, I., & Ahmad, R. (2020). Prioritizing Determinants of Effective Whistle Blowing (WB): An Interpretive Structural Modeling Approach. *International Journal of Law and Management*. (HEC Recognized Y Category)
- Basit, A., Qazi, T. F. & Niazi, A. A. K., (2020). Expounding Dynamics of Tacit Knowledge Critical to Credit Decision Making: Juxtaposed Findings of GRA and RIDIT. *Journal of Accounting and Finance in Emerging Economies*, 6 (1), 87-106. DOI: 10.26710/jafee.v6i1.1044 (HEC Recognized Y Category)
- Rashid, M. K., Niazi, A. A. K., Asghar, W. and Abbas, F. (2020). Dynamics of Exchange Rate Volatility and Capital Inflows: A case study of Pakistan. *Pakistan Journal of Social Sciences*, 40(1), 43-51. (HEC Recognized Y Category)
- 5. Niazi, A. A. K., Lodhi, S. A., Basit, A., & Qazi, T. F. (2020). Tacit Knowledge Sharing Model for Banks: Remedial Measure of Likelihood of Default. *Bulletin of Business and Economics*, 9(1), 32-50.
- 6. Zafar, N., Niazi, A. A. K., Qazi, T. F. and Basit, A. (2019). Brand Credibility, Customer Satisfaction and the Role of Complaint Handling. *Journal of ISOSS*. 5(1), 50-67.
- Qazi, T. F., Niazi, A. A. K., & Inam, S. (2019). Evaluating Research Performance of Leading Pakistani Universities: A Grey Relational Analysis. *Journal of Research and Reflections in Education*, 13(2), 156-171. (HEC Recognized Y Category)
- 8. Qazi, T. F. Niazi, A. A. K. Basit, A. Rehman, A. and Nazir, A. (2019). The Jostle of Workplace Pressures on Credit Managers: Interpretive Structural Modeling to Underpin the Severity. *Bulletin of Business and Economics*, 8(3), 155-163.
- Niazi, A. A. K., Qazi, T. F., Basit, A., & Khan, R. A. (2019). Expounding Complex Relations among Criticisms on Islamic Banking through Interpretive Structural Modeling. *Paradigms*, 13(2), 151-159. (HEC Recognized Y Category)
- Niazi, A. A. K., Qazi, T. F., Basit, A., & Khan, K. S. (2019). Curing Expensive Mistakes: Applying ISM on Employees' Emotional Behaviors in Environment of Mergers. *Review of Economics and Development Studies*, 5(1), 79-94. (HEC Recognized Y Category)
- 11. Niazi, A. A. K., Qazi, T. F., & Sandhu, K. Y. (2019). Uncovering the Myths of TQM in Readymade Garment Sector of Pakistan: An Interpretive Structural Modeling

Approach. *Review of Economics and Development Studies*, 5(3), 531-540. (HEC Recognized Y Category)

- Niazi, A. A. K., Qazi, T. F., & Basit, A. (2019). What Hinders to Promote Tourism in Pakistan? Using Binary Matrices for Structuring the Issue. *Review of Economics and Development Studies*, 5(4), 881-890. (HEC Recognized Y Category)
- Niazi, A. A. K., Qazi, T. F., & Basit, A. (2019). Expounding the Structure of Slyer Ways of Tunneling in Pakistan. *Global Regional Review*, 4(2), 329-343. (HEC Recognized Y Category)
- Niazi, A. A. K., Qazi, T. F., & Basit, A. (2019). An Interpretive Structural Model of Barriers in Implementing Corporate Governance (CG) in Pakistan. *Global Regional Review*, 4(1) 359-375. (HEC Recognized Y Category)
- 15. Niazi, A. A. K. Qazi, T. F and Basit, A. (2019). Remedy for "One Size Fit to All": A Flexible Corporate Governance Model to Accommodate Sectoral Technicalities. *Bulletin of Business and Economics*, 8(4), 223-229.
- Iqbal, F., Niazi, A. A. K., Qazi, T. F. and Basit, A. (2019). Investigating Mediation Effect of Customer Satisfaction in the Relationship between Trust and Commitment to Customer Loyalty. *Journal of ISOSS*, 5(2), 90-102.
- 17. Basit, A., Niazi, A. A. K., Qazi, T. F. and Imtiaz, S. (2019). Evaluation and Ranking of Pakistani Islamic Banks: Using CAMELS Model with GRA. *COMSATS Journal of Islamic Finance*, 4(2), 54-80. (HEC Recognized Y Category)
- Rashid, M. K., Niazi, A. A. K., & Noreen, M. (2018). Impact of Intellectual Capital on Firms' Market Value and Financial Performance: Empirical Evidence from Pakistan. NUML International Journal of Business & Management, 13(1), 22-34. (HEC Recognized Y Category)
- 19. Nashit Zafar, D., Niazi, A. A. K., & Zafar, U. (2018). Impacts of Sale Promotion on Consumer Buying Behavior in Pakistan: In Internet Service Provider Industry. *International Journal of Business Marketing and Management*, 3(11), 11-19.
- 20. Jahanzaib, M., Niazi, A. A. K., Hamid, K. and Ghaffar, W. (2018). Impact of Interactive Marketing on Customer Loyalty and the Moderation Effect of Customer Satisfaction. *Journal of Managerial Sciences*, 12(3), 1-9. (HEC Recognized Y Category)
- Islam, T., Ali, G., Niazi, A. A. K., Ramzan, M., & Yousaf, U. (2018). Employees' Response to CSR: Role of Organizational Identification and Organizational Trust. *Pakistan Journal of Commerce & Social Sciences*, 12(1). (HEC Recognized Y Category)
- Islam, T., Ali, G., & Niazi, A. A. K. (2018). Entrepreneurial Intentions: The Role of Entrepreneurial Education. *Journal of Research & Reflections in Education*, 12(1), 56-67. (HEC Recognized Y Category)
- 23. Haq, M. S. U., Yousaf, M. U., Niazi, A. A. K., & Qazi, T. F. (2018). Impact of Capital Structure on Companies' Performance: A Study of Food and Personal Care Product Sector in Pakistan. *Journal of ISOSS*, 4(2), 135-144.
- 24. Ashraf, M. A., & Niazi, A. (2018). Impact of Brand Image, Service Quality and Trust on Customer Loyalty, Moderating Effect of Perceived Price Fairness and the Mediating Effect of Customer Satisfaction: Case Study on Telecommunication Sector of Pakistan. International Journal of Business Marketing and Management, 3(10), 8-20.
- 25. Ali, T. N., Ali, W., Ali, M., Raza, B., & Niazi, A. A. K. (2018). China-Pak Economic Corridor (CPEC): Economic Transformation-Challenges and Opportunities for the Local Residents. *Journal of South Asian Studies*, *1*, 17-30.

- 26. Siddiqi, W., Ahmad, N., Khan, A. A., & Yousef, K. (2012). Determinants of Export Demand of Textile and Clothing Sector of Pakistan: An Empirical Analysis. *World Applied Sciences Journal*, *16*(8), 1171-1175.
- 27. Niazi, A. A. K., Azim, K., & Ahmed, K. (2012). Banks' Performance Enhancement: A Framework for Valid Documentation of Credits. *Pakistan Journal of Commerce and Social Sciences (PJCSS)*, *6*(1), 147-157. (HEC Recognized Y Category)

#### **Conference Participations (10 Conference Papers):**

- 1. 15th Islamic Countries Conference on Statistical Sciences (ICCS-15) "Statistics for Social Justice with Healthy Living" held on December 21-24, 2019 at Lahore Institute of Science & Technology (LIST), Lahore (Pakistan)
- 2<sup>nd</sup> International Interdisciplinary Conference on Gender, Work, and Society, Aril 27-28, 2019, Social Enterprise Development Center, Suleman Dawood School of Business, LUMS, Lahore
- 3. 2<sup>nd</sup> Pakistan GreenBuild Conference 2018, March 29-31, 2018, arranged by Green Building Council, Pakistan, at Expo Center, Lahore.
- 4. 2<sup>nd</sup> International Conference on Management, Business, and Technology (ICMBT 2018), December 10-12, 2017, Institute of Business and Management, University of Engineering and Technology, Lahore.
- 5. 2<sup>nd</sup> International Conference on Banking, Insurance & Business Management (CBIBM), December 12-13, 2018, Hailey College of Banking and Finance, University of the Punjab, Lahore
- 6. 1<sup>st</sup> International Conference on Management, Business, and Technology (ICMBT 2017), March 12-15, 2017, Institute of Business and Management, University of Engineering and Technology, Lahore.
- 7. 11<sup>th</sup> Islamic Countries Conference on Statistical Sciences (ICCS-11), December 19-22, 2011, NCBA&E, ISSOS and UMT, Lahore

### **Workshop Participations:**

- 1. One Day Workshop on "Mediation, Moderation, Mediated Moderation and Sequential Moderation" on September 9, 2018 at Institute of Business and Management, University of Engineering and Management, Lahore
- 2. Three Days Workshop on SPSS, SmarPLS, and AMOS dated March 2-4, 2018, arranged at IB&M, UET, Lahore in collaboration with WarSha Intellectual Consultants, Lahore
- 3. One day Workshop on "Obtaining Loans from Banks for Green Field Projects" at IBM, UET, Lahore in 2018
- 4. One day Workshop on "Interpretive Structural Modeling and Grey Relational Analysis" dated August 7, 2018 at IBM, UET, Lahore
- 5. One Day Workshop on "Structural Equation Modeling using AMOS" on January 21, 2017 at Institute of Business and Management, University of Engineering and Management, Lahore
- 6. One Day Workshop on "Partial Least Squares Structural Equation Modeling PLS-SEM using SmartPLS 3" on January 14, 2017 at Institute of Business and Management, University of Engineering and Management, Lahore

- 7. Two Days Workshop on "Role of QECs in Higher Educational Institutions" on January 19-20, 2017 at Quality Enhancement Cell, University of Engineering and Management, Lahore
- 8. One Day Workshop on "Successfully Publishing Research Papers" on December 23, 2011 at National College of Business Administration & Economics, Lahore organized by Islamic Countries Society of Statistical Sciences, Pakistan

## **Other Research Related Experience:**

- Successfully supervised theses of 20 students of MS at Institute of Business and Management, University of Engineering and Technology, Lahore
- Successfully supervised theses of 10 students of MS/M. Phil. at National University of Modern Languages, Islamabad at Lahore Campus
- Presently supervising research work of 12 students of MS at Institute of Business and Management, University of Engineering and Technology, Lahore
- Examined More than 45 students of MS/M.Phil. and 5 students of Ph. D. as external examiner at UVAS, PU, Kinnaired, NCBA&E and Superior

## **Memberships of Statutory Bodies:**

- Independent Director on Board of Directors of Apna Microfinance Bank Limited
- Chairman, Board's Audit Committee, of Apna Microfinance Bank Limited
- Chairman, Compliance & Risk Management Committee of Board at Apna Microfinance Bank Limited
- Chairman, Boards' Human Resource and Remuneration Committee at Apna Microfinance Bank Limited
- Member, Boards' Executive Committee, of Apna Microfinance Bank Limited
- Member Board of Studies IB&M, for 4 years
- Member Board of Faculty UET, for 4 years
- Worked as In charge Post Graduate Programs IB&M, UET, for 3 three years
- Worked as Spokesperson IB&M, UET Alumni for 3 years
- Member Board of Studies of University of Education, Lahore
- Member Team of Ph. D. Quality Assessment at UET
- Team Leader at IBM for Programs' assessment by QEC

#### Personal Memoranda:

Name	:	Dr. Abdul Aziz Khan Niazi
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Date of Birth	:	January 01, 1968
Religion	:	Islam
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		House No. 322-G/4, Wapda Town, Lahore

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#### **References:**

- Mian Muhammad Akram Shahid, Chairman, Board of Directors, Apna Microfinance Bank Limited Chairman, United Group of Companies Head Office, Sundardas Road, Zaman Park, Lahore Cell: 0300 8426290
- Professor Dr. Muhammad Shahid Rafique, Dean, Faculty Natural Sciences, Humanities and Islamic Studies, University of Engineering and Technology, G.T. Road, Lahore Phone: Cell 0300-4178639
- Mr. Khawas Khan Niazi, Chairman/President The United Insurance Company of Pakistan Limited, Head Office, Upper Mall Scheme, Near Crown Plaza Hotel, Lahore Cell: 03024373220